Planning For Your Next Job

By Dan Greenhaus

4 THINGS THAT WILL GET YOU YOUR NEXT JOB IN CYBERSECURITY

Dan Greenhaus

Twitter: @ESECtrainingDan

Dan@ESECtraining.com

https://www.linkedin.com/in/DanGreenhaus/

Internal networking vs external

External networking – Can you get a hook, or know someone on the inside to vouch for you to a hiring manager or decision maker?

Linkedin/Social media

In person communications / meetup groups / PROFESSIONAL ASSOCIATIONS & GROUPS

Information Security Systems Association, https://defcongroups.org/dcpages.html WiCyS - Women In Cybersecurity,, BSIDES, OWASP - The Open Web Application Security Project, IAPP - International Association of Privacy Professionals, https://cybersecurityventures.com/cybersecurity-associations/ https://digitalguardian.com/blog/top-50-infosec-networking-groups-join

Internal networking

Reaching out to a hiring manager or member of the team asking for advice on how to get hired.

2 Experience

It's difficult to fake experience; you either have it or you don't
Job experience doing the job
Job experience doing a related job
Internship
Home labs (virtual machines, buy items off ebay and set up a physical network)

3 Certifications

Anecdotal info: the more mature a cert, and the more times the exam is revised, the harder the cert is to obtain. Also, don't let a cert expire, as most are easier to maintain than get again.

Vender specific vs vendor neutral

CompTIA ISC2 EC Council GIAC/ SANS

Splunk Citrix Microsoft Cisco Juniper meraki

DoD Approved 8570 Baseline Certifications

 https://public.cyber.mil/cw/cwmp/dod-approved-8570-baseline-certifications/

Keep in mind there is a difference in value between having a certification, and having the knowledge required to obtain a certification

things to consider: price of take exam, price to maintain cert, industry demand for cert, is it relevant to what you want to do

Things to remember: these certs are ran by for profit companies. They are expensive. And they will gladly take your money, even if the cert won't get you a job.

4 Degree

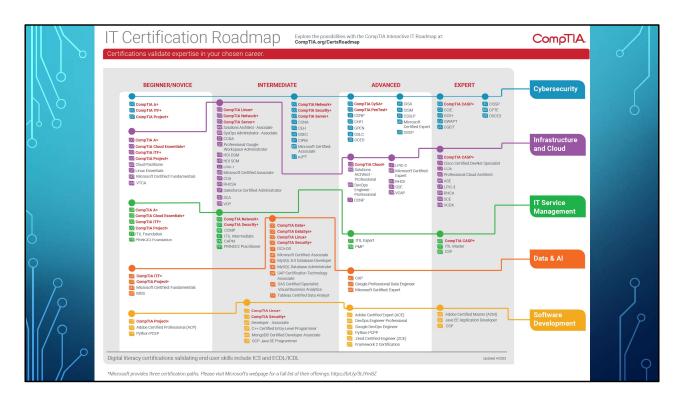Do degrees matter? Does a degree needs to be in infosec? What is the ROI?

Show off degree

No one should ever fault you for getting a degree, and getting a degree is NEVER a bad investment in your future. But can you get into the field without one?

1. Networking
2. Experience
3. Certifications
4. Degree

If you network well, and the CIO/CISO/hiring manager likes you, and wants to give you a job, 2/3/4 don't matter.
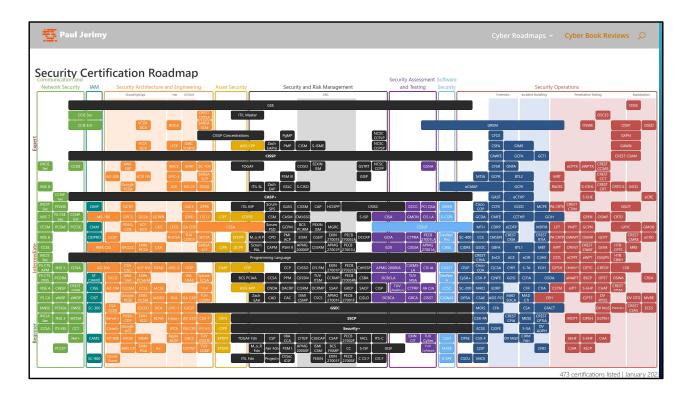
If you have been working as a CISO for 20 years, with a documented work history, do you think anyone will care that you don't have a degree or no current certifications?

If you have certifications, then you likely meet check boxes set forth in the job posting... so you might get an interview, but remember who you are competing against

If you have a degree, you meet one check box.... Keep in mind your competition

https://partners.comptia.org/docs/default-source/resources/04687-it-certification-roadmap-nov2020-24x36-onepage.pdf

CompTIA.org/CertsRoadmap

Source: https://pauljerimy.com/security-certification-roadmap/
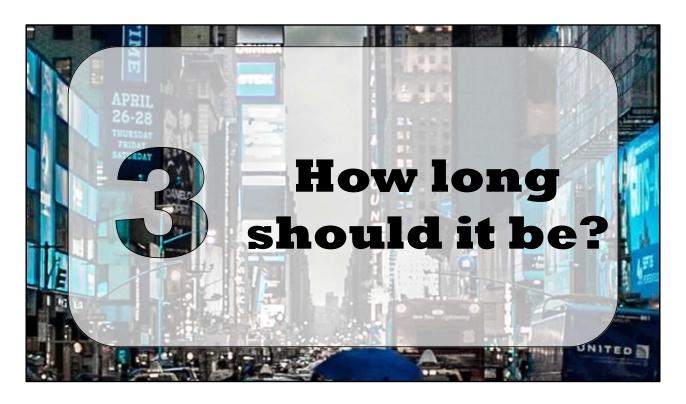
Discussion on if you should get experience and then the certification to validate your knowledge and experience, or use the certification to open the door to getting the hands on expeirencd

BEYOND THE 4 THINGS

RESUMES & LINKEDIN

1 Do you have one?

2 Is it up to date?

3 How long should it be?
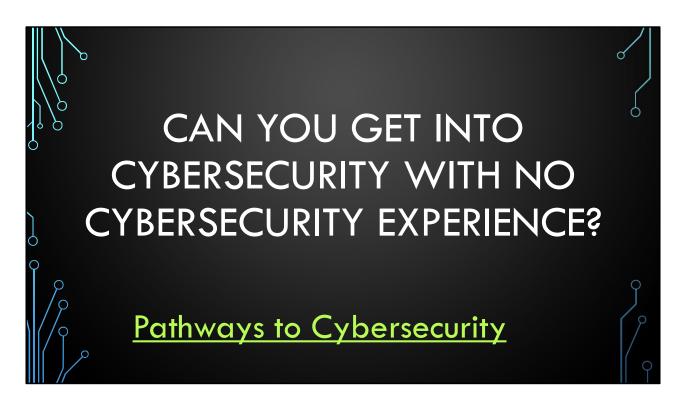
1 page for entry level
2 pages for experienced
3 pages is fine, but remember, no human will look at page 3.

4 What should you have on it?

Does it convey the right message?

CAN YOU GET INTO CYBERSECURITY WITH NO CYBERSECURITY EXPERIENCE?

Pathways to Cybersecurity

https://www.cyberseek.org/pathway.html

INTERVIEWS

1. When was your last interview?

2. Are interviews a 2-way street?

3. Should you dress to impress?

   What about virtual interviews?

Who has a resume? who has an updated resume?

THE OFFER

1. Can you negotiate?

2. Do you like the company?

3. Does it fit into your career path?

Can you turn down a job offer? should you?

AFTER YOU GET THE JOB

1. Have you furthered your education?

2. What resources are available?

3. How can you take that next step?

Dan Greenhaus

Twitter: @ESECtrainingDan

https://www.linkedin.com/in/DanGreenhaus/

Dan@ESECtraining.com

Tom Purdy – **tepurdy@att.net**
Chris Uhlig – **Chris.Uhlig@disys.com**
Elizabeth Cole-Walker – **eacolewa@ncsu.edu**
Evan Strickland – **tacituacitum@gmail.com**
Jon Lee – **me@jonlee.us**

++++++++ CAREER SERVICE RESOURCES ++++++++++

Chapter Website -> Jobs Board ->
https://raleigh.issa.org/career-services/
Chapter LinkedIn
https://www.linkedin.com/company/issa-raleigh-chapter
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